

Commercial Manager – Munster Region

We are currently seeking a Commercial Manager for a full-time permanent position in the Munster region.

The Commercial Manager will be responsible for overseeing the commercial aspects of multiple projects from inception to completion. This position requires a strong background in cost management, contract administration, and commercial negotiations, along with the ability to manage client relationships and lead a dynamic commercial team.

The role will entail:

- Oversee the commercial management of projects, including cost control, forecasting, and financial reporting.
- Prepare and review tender submissions, contract negotiations, and project proposals.
- Manage the preparation of accurate valuations, applications for payments, and variations.
- Ensure the timely and accurate submission of cost reports and forecasts to senior management and clients.
- Monitor project performance against budgets and schedules, ensuring financial and commercial targets are met.
- Work closely with project teams to ensure project delivery aligns with commercial objectives.
- Manage subcontractor and supplier negotiations and agreements.
- Develop and maintain relationships with clients, stakeholders, and suppliers to ensure smooth project delivery.

The Candidate:

- Completed a relevant third level qualification.
- Strong negotiation, communication, and leadership skills.
- Proficiency in managing project finances and reporting tools.
- Strong analytical skills and a problem-solving approach to managing commercial challenges.
- Excellent attention to detail and the ability to manage multiple priorities under pressure.

What is on Offer:

- Competitive salary for the right candidate.
- Pension benefits.
- Bonus.
- Excellent Career Progression.
- Training & CPD.
- Opportunity to be part of the senior management team in a growing business.

Experience:

- At least 5-7 years' experience in a Commercial Manager role, with a strong background in managing large-scale infrastructure projects.
- Proven experience in cost estimation, budgeting, and forecasting for civil engineering projects.

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